

## **LEA Summit 2023**

# Learning Session — Core Leadership Skills and Behaviours

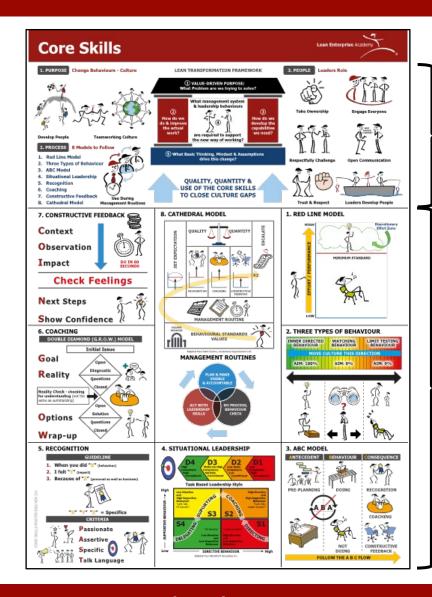
Peter Watkins, David Marriott

# **Agenda**



- Teach Poster Overview PW/DM (25)
- Leadership Behaviour Exercise DM (25)
- Coaching PW (15)
- Coaching Behaviours DM (30)
- Management Routines PW (10)

# **Core Leadership Skills Teach Poster**



Purpose, Process, People

Behavioural Models Why do we use a Teach Poster?



1. PURPOSE

**Change Behaviours - Culture** 



**Develop People** 

Teamworking Culture

## 2. PROCESS

8 Models to Follow

- 1. Red Line Model
- 2. Three Types of Behaviour
- 3. ABC Model
- 4. Situational Leadership
- 5. Recognition
- 6. Coaching
- 7. Constructive Feedback
- 8. Cathedral Model

Use During Management Routines LEAN TRANSFORMATION FRAMEWORK

① VALUE-DRIVEN PURPOSE: What Problem are we trying to solve?

②
How do we
do & improve
the actual
work?

What management system & leadership behaviours



are required to support the new way of working?

capabilities we need?

(3)

How do we

develop the

(5) What Basic Thinking, Mindset & Assumptions drive this change?

QUALITY, QUANTITY & USE OF THE CORE SKILLS TO CLOSE CULTURE GAPS

3. PEOPLE

Leaders Role



Take Ownership



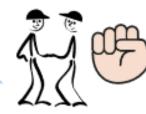
**Engage Everyone** 



Respectfully Challenge



Open Communication



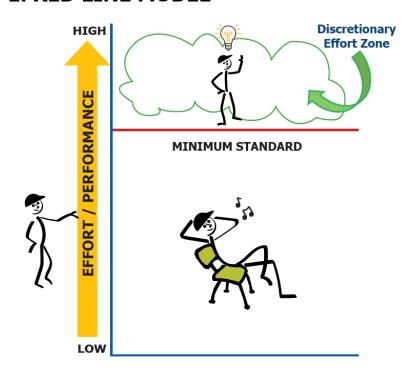
Trust & Respect



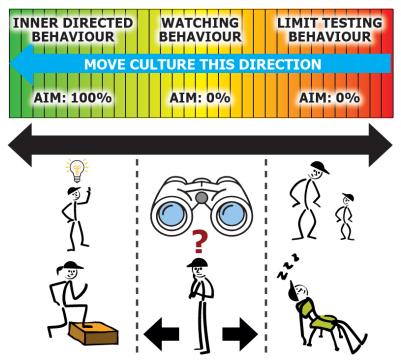
Leaders Develop People



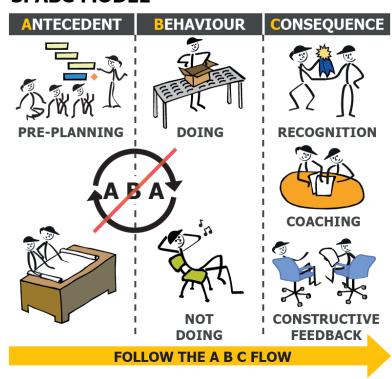
## 1. RED LINE MODEL



## 2. THREE TYPES OF BEHAVIOUR



## 3. ABC MODEL

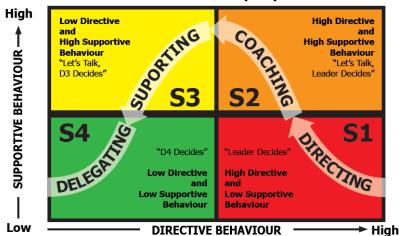




## 4. SITUATIONAL LEADERSHIP



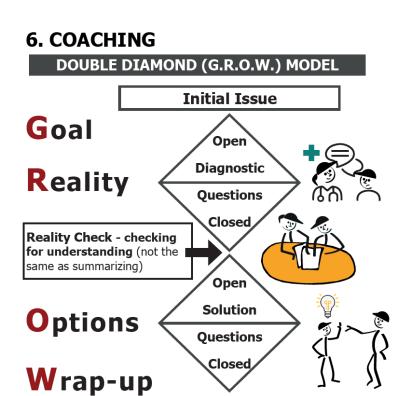
### Task Based Leadership Style



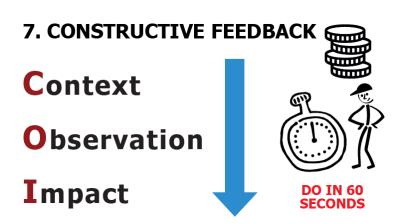
Adapted from Blanchard Associates Inc.

### 5. RECOGNITION

# I. When you did "X" (behaviour) 2. I felt "Y" (impact) 3. Because of "Z" (personal as well as business) "X" "Y" "Z" = Specifics CRITERIA Passionate Assertive Specific Talk Language







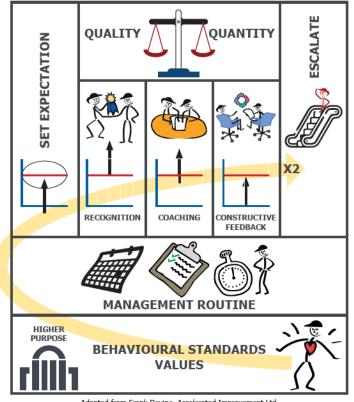
## **Check Feelings**

**Next Steps** 

**Show Confidence** 



#### 8. CATHEDRAL MODEL



Adapted from Frank Devine, Accelerated Improvement Ltd.

## **MANAGEMENT ROUTINES**





# Leadership Behaviour Exercise "Touch Game"

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